

# **COMPANY PROFILE**

### **Business** Overview



### **Vumilia Snapshot**

Vumilia Africa is a skills training and consultancy company with headquarters in Johannesburg, South Africa. We have trained thousands of professionals in South Africa as well as Rest of Africa.

We are a **B-BBEE Level 1 Contributor**, a black female owned business.

Over and above training and human capacity development, we have invested in the area of business consultancy to assist organisations in such issues as strategic formulation, business process management, performance improvement, risk management as well as leadership and managerial effectiveness.

We are fully cognizant of the need to contribute towards the turnaround of Africa's fortunes through investing in sustainability of businesses.

We have collective experience working in the education, training and development sector that span various industries from private / public companies, non-profits as well as public sector.









Renowned World-class skills development provider



### **Vision** Mission

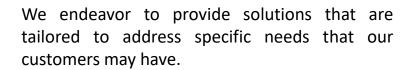
### **Vision**

We endeavor to be the most preferred business solutions provider in areas such as leadership, management consulting as well as training provision across the African continent by focusing on best of breed internationally adopted quality standards at competitive prices.



### **Mission**

Our mission is to provide unmatched business performance improvement services that have a direct positive impact on organisational profitability, efficiency and effectiveness.





### **Our Objectives**

- To build professional working relationships with our clients and business partners.
- To build a brand known for providing excellent service.
- To provide organisations with tools and mechanisms they can use to not only meet but surpass the expectations of their stakeholders.
- To provide support to business leaders before during and after our interventions.
- To provide long lasting solutions that add value to sustainability of organisations we serve.







### **Our Values**











### **Our Accreditations**





















## **Courses** Overview

#### Leadership and Management

- Coaching and Mentoring
- Change Management
- Diversity Management
- Corporate Governance
- Ethics and Leadership
- Strategic Planning and Management
- Supervisory Management
- Advanced Supervisory Management
- Project Management Fundamentals
- Advanced Project Management
- Enterprise Risk Management
- Business Management Skills
- General Management

#### Soft Skills

- Time Management
- Report Writing
- Business and Proposal Writing
- Emotional Intelligence
- Negotiation Skills
- Conflict Management
- Stress Management
- Business and Telephone Etiquette
- Team Building
- Presentation Skills
- Communication Skills
- Decision Making
- Problem Solving
- Assertive Communication
- Performance Management
- Critical and Creative Thinking
- Strategic Management
- New Venture Creation
- Operations Management

#### **Supply Chain Management**

- Transport / Fleet Management
- Warehouse Operations
- Inventory Management
- Procurement Management
- Supply Chain Master Class
- Contract Management and SLA
- Advanced Supply Chain Management

#### **Human Resources**

- Labour Relations
- Disciplinary Hearings
- Grievance Procedures
- Facilitator Train the Trainer
- Assessor & Moderator Courses
- Skills Development Facilitator
- Training Administration Management
- Employment Equity Training

#### Sales and Administration Courses

- Public Management & Administration.
- PR and Marketing Masterclass
- Records Management
- Office Administration Training
- Executive Assistant and PA
- Minute Taking and Meetings
- Customer Service and Experience
- Selling Skills
- Events Management

### Financial Management

- Project Finance and Budgeting
- Financial Modelling
- Finance for Non-Finance Managers
- Credit Management
- Basic Bookkeeping
- Public Finance Management
- Municipal Finance Management
- Asset Management

#### **IT Courses**

- Computer Appreciation Course
- Basic MS Word, Excel, PowerPoint
- Advanced MS Word, Excel, PowerPoint
- Big Data Analytics

#### **Non-Profit Courses**

- Grant proposal writing
- Project Implementation
- Monitoring and Evaluation
- Several Other NGO related Courses

# **Business** Consulting



We offer our customers a variety of management and general business consultancy solutions. Our consultants have the necessary knowledge and expertise to be able to handle organisations of any size and the complexities that come with running businesses in highly competitive, ever changing environments. Below are some of the areas.

Talent Management Strategy

Skills Audits and Org Culture Surveys

Organisational
Design and
Development

Big Data Analytics Business Intelligence Solutions Performance Management Systems

Strategic Management

Business Operating Model Review

Policy
Development and
Review

IT Systems
Security and
Forensics

POPI Act
Compliance
Solutions

Business Continuity Planning

Asset Management Systems

Enterprise Risk Management Financial Modelling Solutions

Supply Chain Management Systems Lean Six Sigma and Total Quality Management

Competitor
Analysis and
Market Intelligence



www.vumiliaafrica.co.za

# **Human Resources** Outsourcing

Vumilia can become your HR Administrator through an Outsource Model. This covers but is not limited to the following services.



Human Resource Administration



Talent Sourcing and Recruitment



Discipline,
Industrial Relations
and Labour Law



Performance Management



HR Policies and Procedures



Payroll and Compensation Administration



Accounting and Related Business Services



**Skills Development** 



# **Our Happy Clients** - Public Sector

### **Local Government - Municipalities**

Molemole Municipality



Nkangala District Municipality



Ephraim Mogale Local Municipality



**Richmond Municipality** 



Emakhazeni Local Municipality



Buffalo City Municipality



Thembisile Hani Local Municipality



Chris Hani Local Municipality



Ubuhlebezwe Local Municipality



Steve Tshwete Local Municipality



Frances Baard District
Municipality



Emalahleni Municipality



City of Umhlathuze



New Castle Municipality



Garden Route District
Municipality



Saldanha Bay Municipality



Greater Kokstad Municipality



Ntabankulu Local Municipality



Witzenberg Municipality



Namakwa District Municipality





# Our Happy Clients - Public Sector

### **State Owned Entities**

**Joburg Water** 



**NHBRC** 



Johannesburg Social Housing Company



SANEDI



**CCMA** 



Ditsong Museums of South Africa



Universal Service and Access Agency of SA



**CAPASSO** 



South Africa Tourism



Freedom Park



Gauteng Partnership Fund



SANRAL



Strategic Fuel Fund



**Durban Ushaka Marine** 



National Housing Finance Corporation



**PRASA** 



Community Schemes
Ombud Service



Financial Sector
Conduct Authority



Financial and Fiscal Commission



Air Traffic Navigation Services





# Our Happy Clients - Public Sector

## National, Provincial Government and SOEs

Department of Public Works - National



Dept of Economic Dev
- Gauteng



Dept of Rural Development & Land Reform



Department of Labour



Department of Sport, Arts, Culture - Gauteng



Department of Health -Eastern Cape



Department of Health -Gauteng



Department of Social Dev – Eastern Cape



Department of Human Settlements - KZN



Ekurhuleni Water Care Company



**ICASA** 



National Development Agency



**MICT SETA** 



Trans-Caledon Tunnel
Authority (TCTA)



Johannesburg City
Parks



Agriculture Research
Council



Kwazulu Natal Film Commission



**INSETA** 



Letaba TVET



**WESTCOL TVET** 





# Our Happy Clients – Private Sector

### **Private Sector Clients**

**KAYA FM 95.9** 



**OLD Mutual** 



Dark Fibre Africa



Restonic ADO



ABSA



Lean Enterprise
Acceleration Programmes
(LEAP)



**UPS – SCS South Africa** 



Agrana Fruit



Plus94 Research



Nedbank



**VERPAKT** 



CMR - Mpumalanga



**AVBOB** 



Icebolethu



Kingdom Blue Life



**Deedscon Consult** 



CMG International Media Group



**Diamond Power** 



Khumalo and Mabuya Chartered Accountants



College of Chartered Accountants





# **Our Happy Clients** – International

### **Rest of Africa Clients**





Nedbank - Eswatini



ABMC International -Kenya



Reserve Bank Of Zimbabwe



Minerva Risk Advisors - Zimbabwe



Namibia Institute of **Pathology** 



Lesotho National Dev. Corporation



**Econet Wireless** Zimbabwe



# **Contact** Details

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